

Major Developments in Thai Securities Market

November 2017

Challenges in Thai Securities Market



Investors

Vertical and horizontal expansion of investor base

- More sophisticated traditional investors
- New type of investors; New Gen, Retirees, Career workers
- Investment needs for aging society



Securities Companies

Differentiated Model e.g.

- Full service including wealth management
- Online only
- FinTech/Startup to serve niche requirements

Some key measures to serve the challenges



Professional enhancement: from Investment Consultant to Investment Planner



Wealth management service: Securities Investment Advisory Service (SIAS)



Reduction of license fee for players, especially niche players



Relaxation of individual's overseas investment



Introduction of Regulatory Sandboxes

Enhancing Infrastructure to support Capital Market

Fund Connex

To centralize data and mutual fund transaction

- Fast and convenient access to a variety of mutual funds
- Standard application form for investors to open mutual fund accounts
- Launched in July 2017

The Payment System For Capital Market

efficient payment settlement process

- Single file formats & Single contact points
- Securities companies can choose to maintain accounts in some banks
- 1st stage will start in Q1/2018

Digital ID Platform

Platform developed by public and private sector to facilitate online identification process

- 1st stage will start by mid-2018

Thank you