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Overseas Expansion of Asian Securities Companies

Differentiated Strategies and Target Destination
Formation of Regional Economy - Asia

Elevating the Efficiency of Capital and Fund Operations

- Aiming at higher ROE
- Developing regional network

Government’s Support

- Relaxation on regulation
- Enhancing the flexibility of overseas investment for securities companies
Ultimate Goal of Overseas Expansion: Asset Gathering

Brokerage Business
- Bread & Butter
- Research Services
- Cross-selling

Investment Banking Business
- Distribution Power
- Regional Connection
- Diversified Solution

Financial Product
- Varieties
- Niche
- Tailor-made
Balancing the Strength in Developed and Emerging Markets

Emerging Markets

Integration

Developed Markets

Developed Market: Offering Supports and Resources to Emerging Market Businesses

Potential Opportunities

Population Advantage

Emerging Market: Generating Growing Momentums for Developed Market Businesses

Consumption Power

Socioeconomic Structure
Yuanta Securities’s Overseas Expansion

- Taiwan
- China (representative office)
- Hong Kong
- Korea
- Cambodia
- Vietnam
- Indonesia
- London (sales office)