



MARKET REPORT

MONGOLIA

ASF 2025

ULZIIDELGER Amarsaikhan

Board member, MASD
CEO, Mandal Capital Markets SC LLC

RECENT DEVELOPMENTS IN MONGOLIAN CAPITAL MARKETS



01

Capital Markets
Becomes More
Accessible for **TOP-100
Enterprises**

02

Government of
Mongolia's **Domestic
Bond** Returns to
Market After 8 Years

03

New Financial
Products and
Services Introduced
to the Capital Market
**Certificates of Deposit
Equity crowdfunding activities**

01 Mongolian Capital Market Becomes More Accessible for TOP-100 Enterprises



To launch an IPO:

- There should not be required capital valuation.
- The FRC will make decision on registration within 10 working days .

To issue bond:

- Issuing bonds with a one-year maturity and raising up to 5 billion MNT does not require collateral, guarantees, or a contract with an underwriter.

01 Mongolian Capital Market Becomes More Accessible for TOP-100 Enterprises



TOP-100 Enterprises:

GDP
69%

Tax revenue
28%

Listed companies
13/100

After the regulatory changes, two companies from the TOP-100 issued public bonds:



Leading company in Mongolia's dairy market with over 80% market share

- **Date:** 2024.09.08
- **Interest rate:** 17%
- **Maturity:** 12 months
- **Total Amount:** \$1.4 million



A group company encompassing the leading beverage company and a major petroleum company."

- **Date:** 2024.09.05
- **Interest rate:** 17%
- **Maturity:** 12 months
- **Total Amount:** \$11.1 million

02 Government of Mongolia's Domestic Bond Returns to Market After 8 Years



The primary auction of government securities had not been publicly announced since November 2017. After eight years, the Government of Mongolia's domestic bonds were traded at a discount and with coupons. **Its significance:**

- Risk-Free rate
- Benchmark rate
- Yield curve
- Tender guarantee
- Investment with high liquidity

1 year
9.323%

3 years
10.480%

5 year
11.766%

03 New Financial Products and Services Introduced to the Capital Market



Certificates of Deposit:

Trading of certificates of deposit, a money market instrument, is now available through the OTC.mn platform.

Equity Crowdfunding Activities:

The Parliament has amended the Law on the Securities Market to enable the conduct of equity crowdfunding activities.

Our Five Years of Accelerated Capital Market Development



	2020		2025
Market capitalization of listed companies	\$1.1 billion	x 3	\$3.4 billion
Market capitalization as a percentage of GDP	8.2% of GDP	+7%	15.2% of GDP
Trading volume (HoH)	\$10.3 million	x 13.7	\$140.7 million
MSE TOP-20 index	19,286	x 2.5	48,904

Our NEXT Five Years of Capital Market Development



Growing economy

- Mongolia's economy grew by 5.6% in the first half of 2025.
- Mongolia's credit rating remained at B+ with a stable outlook

Developing capital markets

- Commodity trading on the Mongolia Stock Exchange is expected to increase following the revision to calculate Mining Royalties based on exchange prices.
- Companies interested in issuing ESG securities, such as gender bonds, green bonds, and social bonds, ...

Facilitative policies

- Capital Market Becomes More Accessible for company
- A 1% capital gains tax policy applicable through 2026



MARKET REPORT

MONGOLIA

THANK YOU

ULZIIDELGER Amarsaikhan

Board member, MASD
CEO, Mandal Capital Markets SC LLC