VIET NAM STOCK MARKET OVERVIEW

By

Vietnam Securities Business Association

In

Asia Securities Forum 2025

CONTENTS

Vietnam Macroeconomy 2025

Reform 2.0 ?

Key Notes of Vietnam Macroeconomy 2025

+ Fiscal policy

Be promoted strongly

Increasing budget spending (decrease VAT, increase base salary...)
\+ public investment in infrastructure

+ Monetary policy

Maintain easing

CPI is under control

− Exports vs Imports

Uncertainty due to Trump 2.0

Be affected by Trump's trade policies

− Manufacturing and FDI

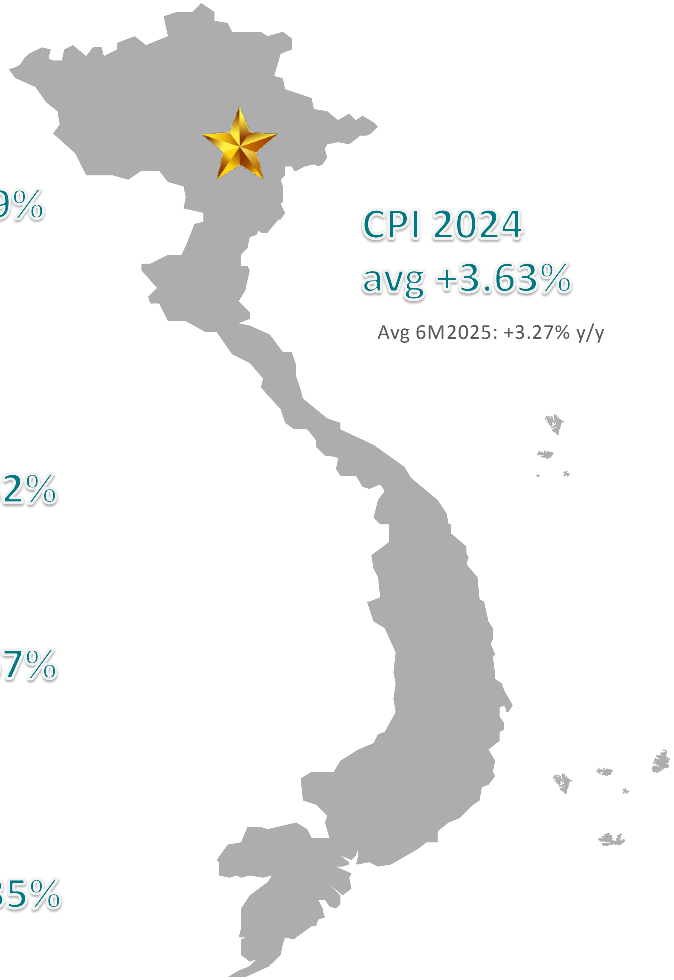
In line with import & Export

Be affected by Trump's trade policies

= Restructuring

Corp Bond & real estate market

In the remaining 7 months of 2025, total maturity value of Real Estate expected to be ~ US$3 billion, ~ 53% total maturity value of the bond market



GDP 2024
$476 billion +7.09%

Q2/2025: +7.96% y/y
2Q2025: +7.52% y/y

CPI 2024
avg +3.63%

Avg 6M2025: +3.27% y/y

Export 2024
$405 billion+14.32%

6M2025: +14.46% y/y

Import 2024
$380 billion+16.67%

6M2025: +17.92% y/y

FDI 2024
$25.4 billion +9.35%

6M2025: +8.10% y/y

Presentation Map

Notable Macroeconomy Policies

GDP = C + I + G + (EX – IM)

Measures to promote

Consumption | Export – Import | Public disbursement | Improve Real Estate

Fiscal policies

Decree 182/2025 – Provides tax exemption policies for imported goods aimed at developing science, technology, innovation, and the digital technology industry.

Decree 174/2025 – Implements VAT reduction policies under National Assembly Resolution No. 204/2025/QH15, cutting VAT on various goods from 10% to 8%, effective from July 1, 2025, to December 31, 2026.

Decree 199/2025 – Relates to the Export Tariff Schedule, Preferential Import Tariff Schedule, list of goods and applicable absolute duties, compound duties, and out-of-quota import duties.

Monetary policies

The SBV is formulating a credit package of approximately USD 19.2 billion at preferential interest rates to support enterprises investing in infrastructure and digital technology.

Others

Decree 205/2025 – Amends Decree 111/2015, focusing on supporting the development of supporting industries, particularly products on the Priority List.

MoF Proposal on Amended Personal Income Tax Law – Proposes a 20% tax on securities trading income after deducting purchase prices and expenses. In addition, proposes a 20% tax on the difference between purchase and selling prices of real estate for each transaction.

Official Dispatch 104 – The Prime Minister instructs ministries and agencies to submit a draft Resolution on piloting the tokenized asset market in July, and to urgently address necessary conditions for Vietnam to be ready for the stock market upgrade review in September.

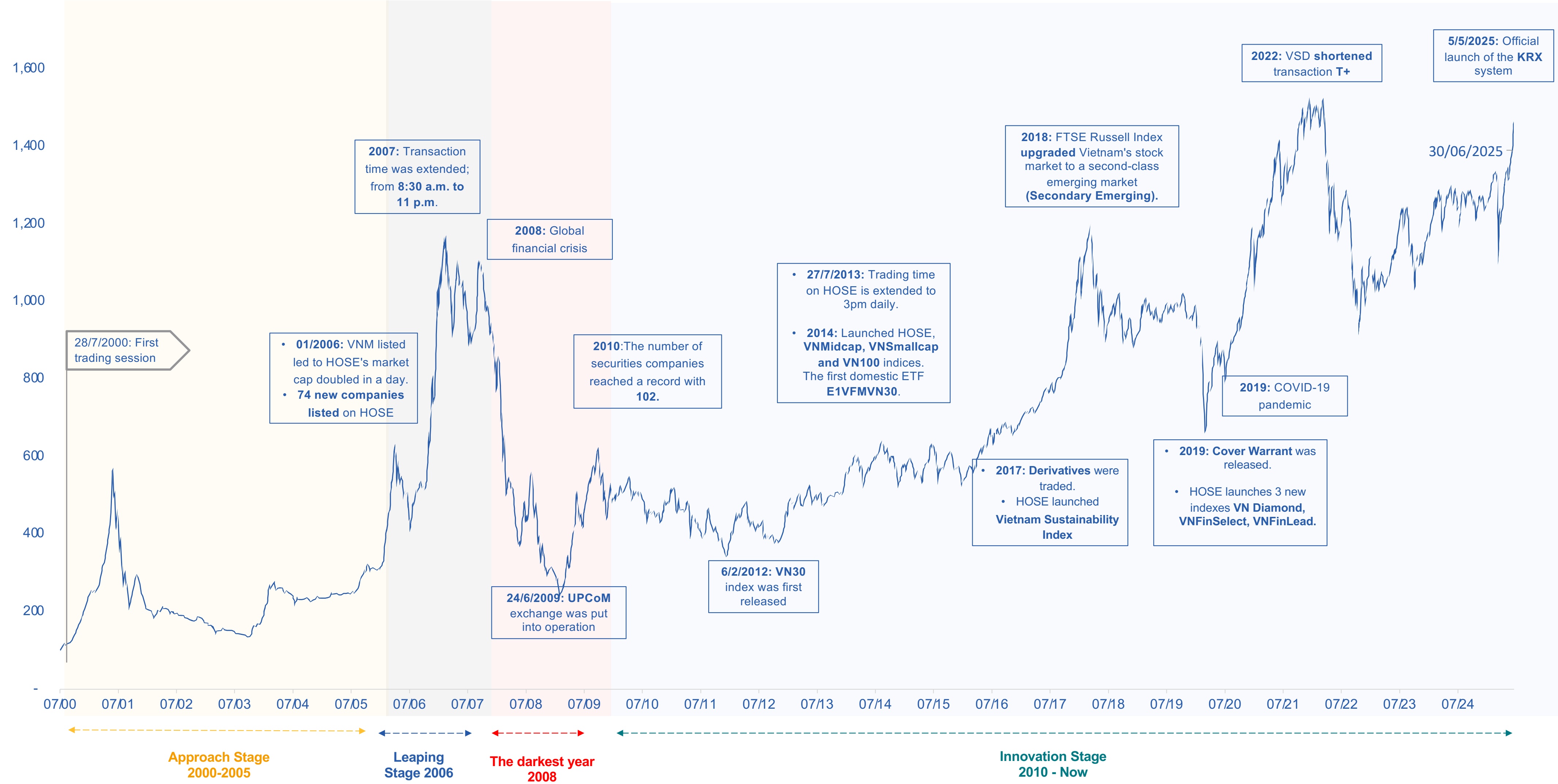
Source: BIDV Securities Company (BSC)

Vietnam Stock Market 2025

New opportunities
New challenges

Stock market history – impressive stages and milestones

Young stock market upward trend in the long term



Key Metrics & Strategic Goals

VASB

The local investors and low rate

Intrinsic motivation

The Emerging Market

2025 with FTSE? 2026-2027 wth MSCI ?

Administrative reform and policy issuance

Amended the Securities Law and introduced multiple new decrees and policies

Criteria	6M2025 Value (Bil.USD)	% GDP 2024	Targets for the stock market 2025	Targets for the stock market 2030	Note
Nominal GDP	**473.06**				**2024**
Market cap	**296.66**	**62.71%**	**≥ 100% GDP**	**≥ 120% GDP**	30/06/2025
HSX	244.58	45.62%			
HNX	14.85	3.00%			
Upcom	59.04	14.09%			
Bond market	**135.31**	**28.60%**	**≥ 47% GDP**	**≥ 58% GDP**	30/06/2025
Government bonds	88.68	18.75%			
Corporate bonds	46.63	9.86%	**≥ 20% GDP**	**≥ 25% GDP**	
No. stock accounts	**10,269,926**		**9,000,000**	**11,000,000**	30/06/2025
Domestic	**10,221,333**		Focus on developing institutions and professional investors		
Individual	10,202,994				
Institution	18,339				
Foreign	**48,593**		Focus on attracting foreign investors		
Individual	43,924				
Institution	4,669				
Other goals	**A. 2025** - Strive to upgrade the stock market to an emerging market; - Complete the classification of stock listed on the Stock Exchange; - Towards the development level of the 4 leading countries in the ASEAN region; **B. General goal** - Integrate into the global financial system, improve competitiveness, manage risks, and apply international standards and practices; - Apply corporate ESG at the Stock Exchange and VSD, towards sustainable development factors according to international practices.				

Stock market highlight

Equity

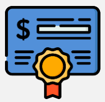
1,587 companies

The number of listed companies has grown steadily over the years, reaching 1,587 across all three exchanges, with a combined average daily trading value of USD 880 million.

Investor accounts

10.2 million accounts

Total number of investor accounts reached over 10.2 million, equivalent to 10% of the population, achieving the 2025 target ahead of schedule and now aiming for 11 million accounts by 2030.



Bond

≈ 30% of GDP

The current scale of Vietnam's bond market highlights the solid, foundational role of the government's capital-raising channel, whereas the corporate market still requires more time to overcome challenges and rebuild confidence

Covered warrant

223 covered warrant codes

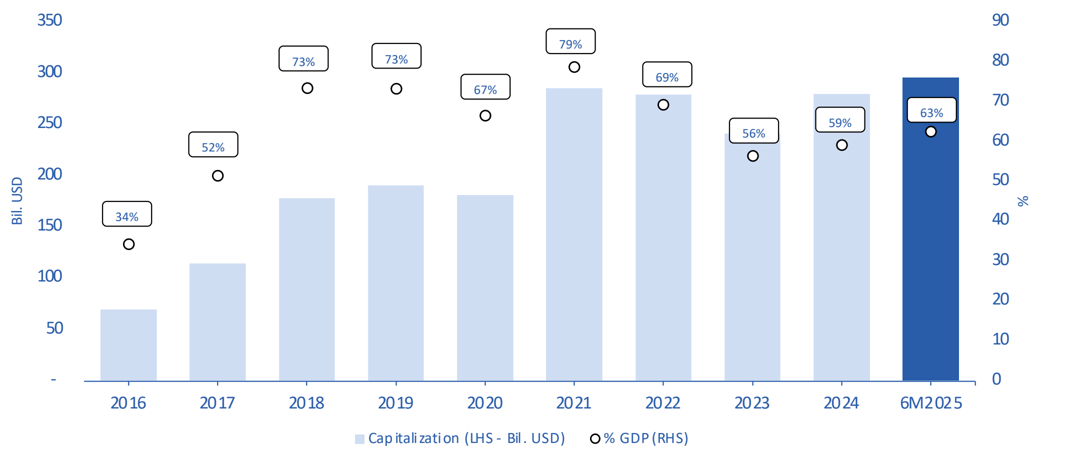
It provides investors with a versatile financial instrument to profit from the price movements of leading underlying stocks.

Funds

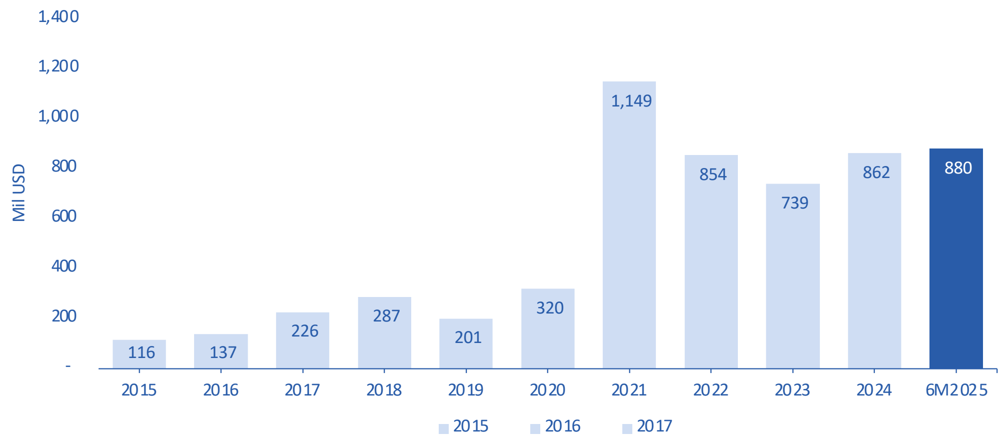
46 asset management companies

Vietnam's fund management sector comprises 46 asset management companies overseeing 68 open-end funds, 3 closed-end funds, 3 member funds, 17 ETFs, and 1 real estate fund, with a combined NAV of VND 620 billion (~USD 25 million)

Market capitalization in 6M2025 reached 297 billion USD, equivalent to 63% of GDP

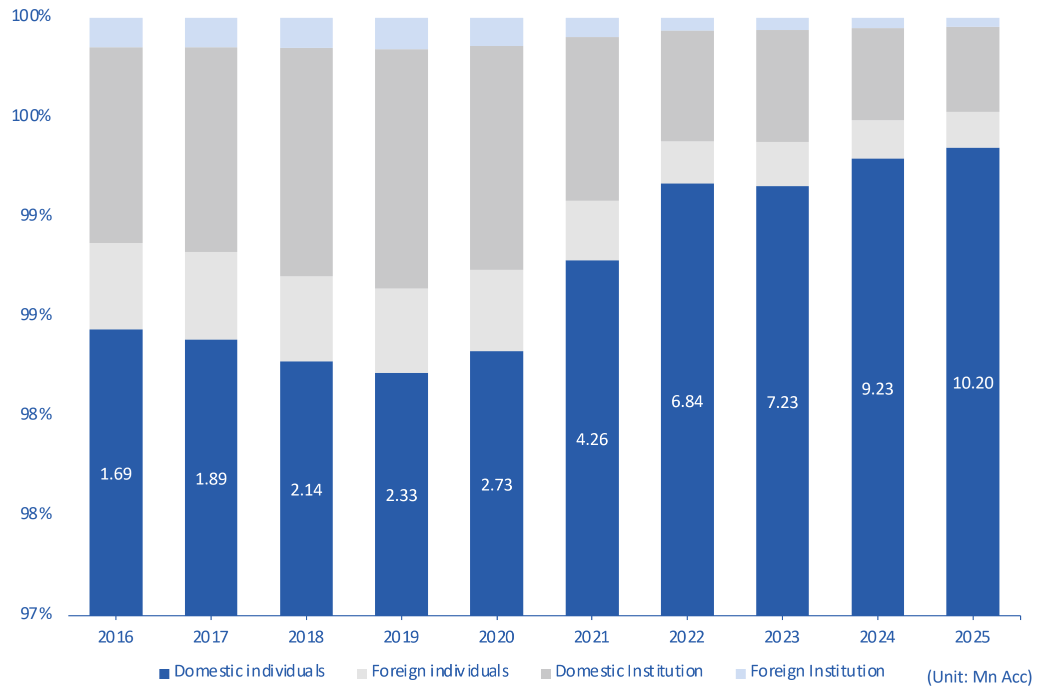


Stock market liquidity reached high levels, averaging ≈ 1 billion USD/session in H1.2025

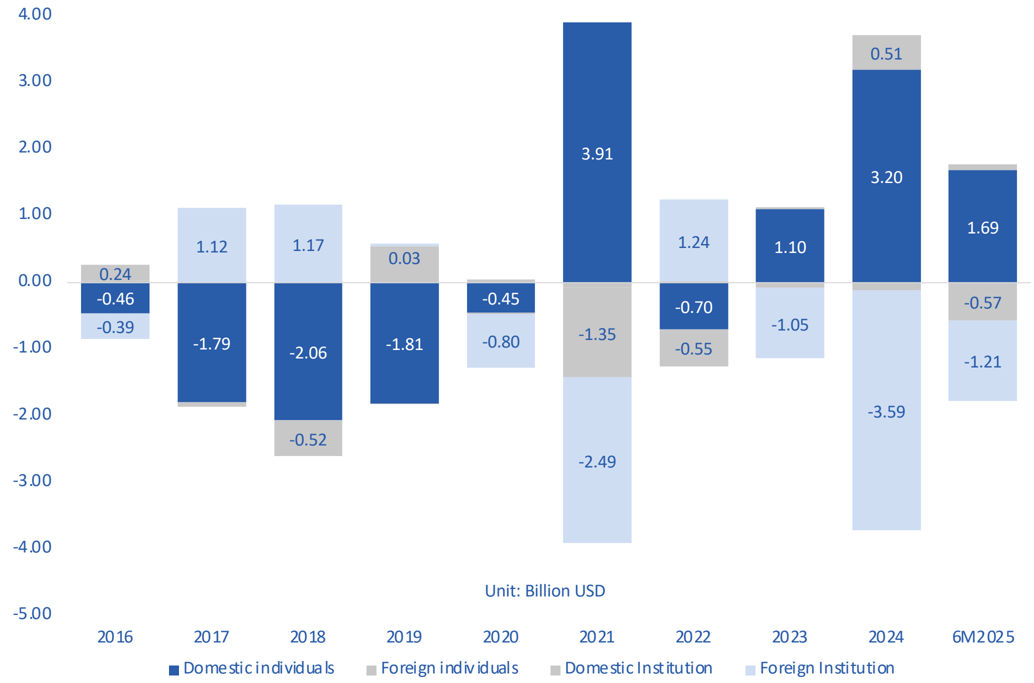


Investor Structure

Domestic Individual investors account for the largest proportion



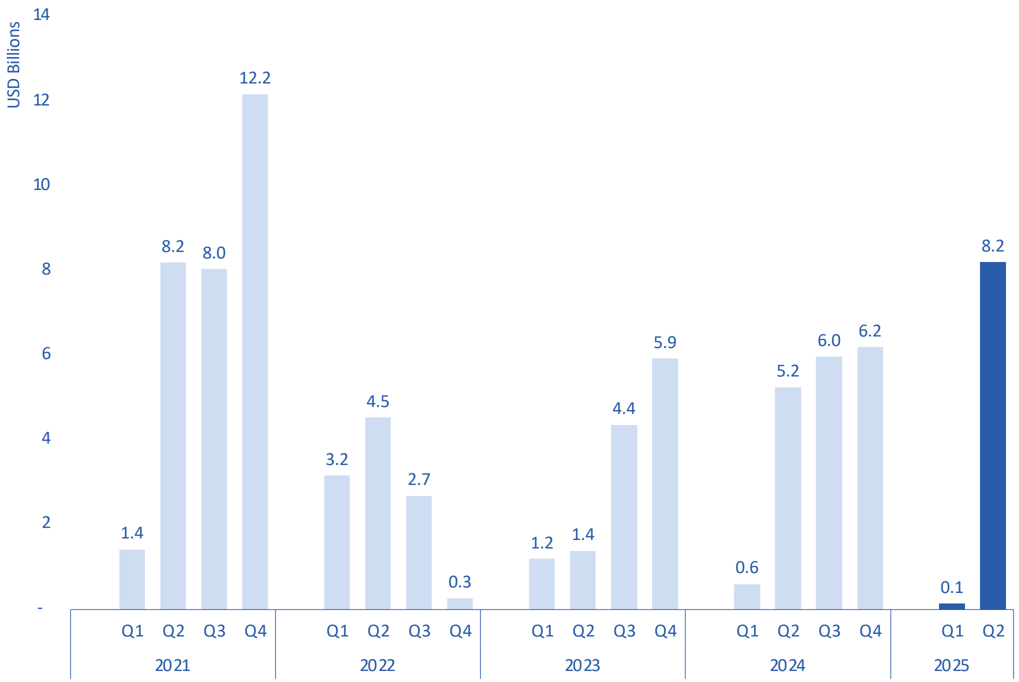
Evolution of cash flows among investor



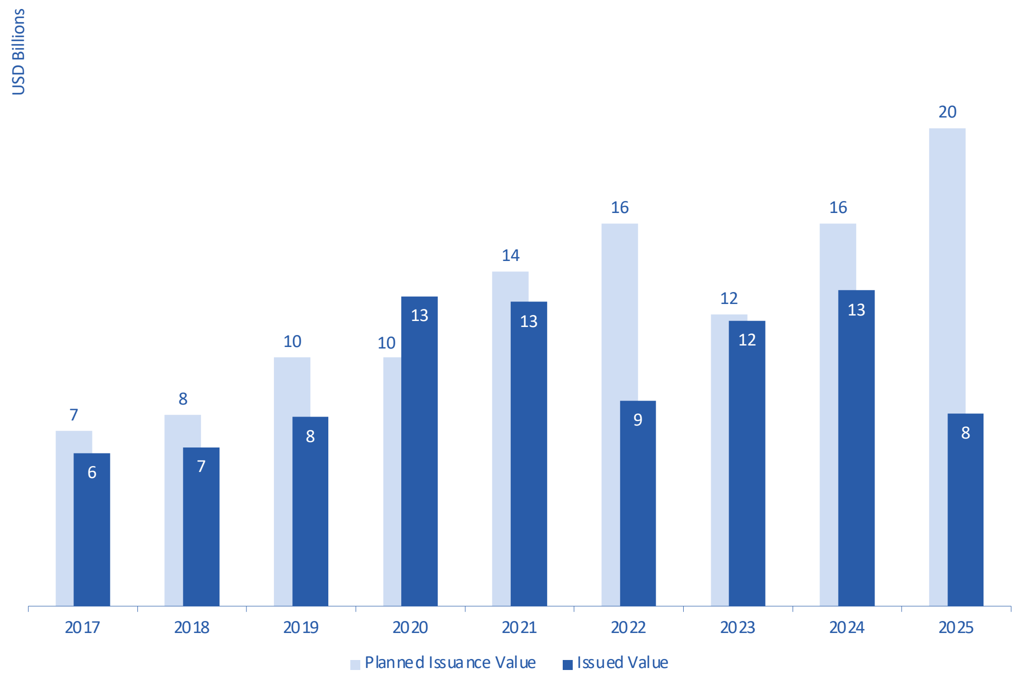
- The boom in domestic individual investors since 2020 has transformed the market structure. They now dominate with over 99% of accounts and have become the main net buying power, absorbing the continuous net selling from foreign investors.

Corporate bond and Government bond

Corporate bond issuance value increased



Accelerating government bond issuance in 2025



Source: VBMA

- In the first six months of 2025, the total issuance value reached approximately US$8 billion, an increase of **43% YoY**. The breakdown by sector is as follows:
- Banking accounted for 75% of total issuance and grew by 109% YoY, while the non-banking sector grew by 14.6% YoY.

- In the first six months of 2025, the State Treasury mobilized approximately US$8.01 billion through government bond auctions, achieving **40% of the 2025 annual target.**
- Government bonds issued during the month focused on 5, 10, 15, and 30-year maturities. Among these, 10-year bonds accounted for the largest share at 68% (approximately US$0.82 billion), followed by 5-year bonds at 27% (approximately US$0.33 billion).

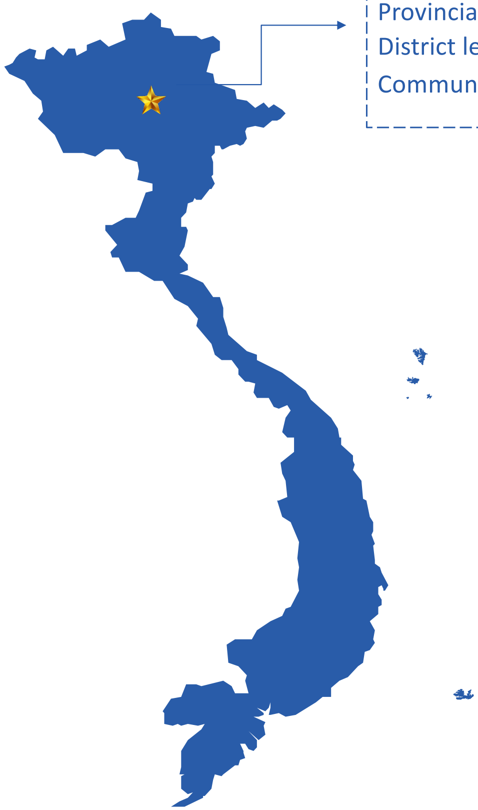
Reforming Vietnam’s Government Apparatus: Lean, Efficient

A New Governance Architecture

Old Model (3 Tiers) → **New Model (2 Tiers)**

Old Model (3 Tiers)	New Model (2 Tiers)
Provincial	Provincial
District	
Commune	Commune

Post-reform changes



Provincial level: **64 → 34**
District level: **696 → 0**
Commune level:**10,035 → 3,321**

67%	Reduction of 29 provinces and 6,714 commune-level administrative units
30%	Reduction in the processing time for administrative procedures
>129,000	Civil service positions
US$4.92 billion	Transitional support budget

Key Policy Initiatives, Market Reforms, and Infrastructure Upgrades

Launch of the KRX System - The New "Heart" of the Market

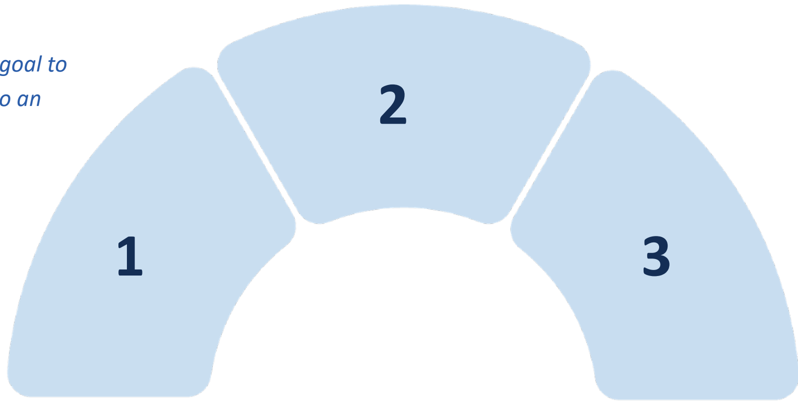
Official Go-live on May 5, 2025

- **Increased Processing Capacity:** The KRX system can handle 3-5 million orders per session, completely resolving the issue of order congestion.
- **New Products:** Paves the way for the implementation of new products such as intraday trading (T+0) and covered short selling.
- **Enhanced Transparency**: Improves market surveillance, enabling more effective detection and warning of unusual trading activities.

Determination to Upgrade the Stock Market

The Government and the Ministry of Finance have set a clear goal to upgrade Vietnam's stock market from a "frontier market" to an "emerging market" by 2025

- **Amended Securities Law:** Introduced new regulations to handle market manipulation, tightened conditions for private placements, and expanded the definition of a professional investor.
- **Simplified Administrative Procedures:** Reviewed and eliminated unnecessary procedures, applying information technology to provide online public services.



Proposed Upgrades and Restructuring

The Vietnam Exchange (VNX) is implementing the following:

- Increase the KRX system's capacity to 10 million orders/session to anticipate the trend of rising liquidity.
- Restructure the HOSE stock board into two boards (Premium and Standard) to align with international practices.
- Prepare to receive stocks from the HNX to concentrate liquidity.

The successful launch of the KRX system marks a significant milestone, enabling Vietnam's stock market to meet the strict criteria set by FTSE Russell and MSCI, which is a key condition for the planned market upgrade in 2025

Solutions implemented by the SSC to achieve the market upgrade objective

VASB

09 actionable solutions toward market reclassification

State Securities Commission of Vietnam

A – Policy solutions working group

Establishment of a dialogue group ✓

The dialogue group consists of SSC , securities firms, custodian banks, investment funds, and experts

➔ **Responsible for enhancing foreign investor market experience**

Implementation of OTA ✗

VSDC is expected to implement the Omnibus Trading Account (OTA), which will allow fund management companies to execute buy/sell orders simultaneously for all their managed funds, without having to place separate orders for each individual account. **-> The implementation is expected to take place before August 2025**

Amendment of regulations on FII account opening ✓

SBV will **amend certain legal regulations** to **simplify and shorten** the account opening process for foreign investors

B – Technology infrastructure solution group

CCP ✗

Upcoming tasks to be implemented: (1) Establishing a subsidiary under VSDC dedicated to Central Counterparty (CCP) operations; (2) Finalizing the settlement procedures between VSDC and market participants; (3) Enabling commercial banks to become clearing members

→ The CCP is expected to be operational in 2026.

STP ✓

VSDC will implement the Straight Through Processing (STP) system for electronic trade communication between securities firms and custodian banks.

-> Launched on 05/05/2025

KRX ✓

KRX system go live in 05/052025

C – Solution group related to Circular 68

Foreign room ✓

The **implementation of the KRX** system will enable the retention of foreign room until T+3

Information disclosure ✓

SSC plans to **amend the information disclosure appendix** by **removing the requirement to disclose the identity of the authorized representative**

NPF solution ✓

SSC has held discussions with securities firms regarding **their consensus on handling** : (1) the list of securities eligible for the (NPF) mechanism, (2) the determination of minimum cash requirements, (3) the process for handling failed trades, and (4) the contractual framework with clients.

-> Minimizing inconsistencies in the implementation of the NPF model.

Source: SSC (Link)

Appendix: Exchanges products

VASB

HOSE

Indices	VN-Index, VNALL (VNAllshare), VNSI (VNAllshare Sector Indicies), VN100, VN30, VNMID (VNMidCap), VNSML (VNSmallCap)
Investment Indices	VN-Diamond, VN-Finlead, VN-Finselect, VNX50, VNXALL
Sector Indices	1. VNFIN (VNAllshare Finnancials ex Real Estate) 2. VNMAT (VNAllshare Materials) 3. VNIND (VNAllshare Industrials) 4. VNCONS (VNAllshare Consumer Staples) 5. VNCOND (VNAllshare Consumer Discretionary) 6. VNHEAL (VNAllshare Health Care) 7. VNENE (VNAllshare Energy) 8. VNUTI (VNAllshare Utilities) 9. VNREAL (VNAllshare Real Estate) 10. VNIT (VNAllshare Information Technology)
Product	Stock, Bond, Converted Bond, Covered warrants, ETF

HANOI STOCK EXCHANGE

SỞ GIAO DỊCH CHỨNG KHOÁN HÀ NỘI

Indices	HNXIndex, HNX30, HNXLarge Cap, Mid /Small Cap Index
Investment Indices	VNX50 (Combine stocks between HOSE + HNX)
Sector Indices	1. HNXFIN Index (Financials) 2. HNXMAN Index (Manufacturing) 3. HNXCONT Index (Construction)
Product	Stock, Bond (Government and Corporate), Converted Bond, Derivatives market (VN30 Future, VN100 Future, 5-Year Government Bond Futures,10-Year Government Bond Futures)

Appendix: Trading hours

HOSE

HANOI STOCK EXCHANGE

GMT+7	Securities (Stock, bond, Covered warrant, ETF) HSX	HNX	UPCOM	Derivatives securities VN30 Index futures contract
8:45 – 9:00				Call Auction ATO
9:00 – 9:15	Call Auction LO CE/CF ATO	Continuous Auction (LO, MTL, MAK, MOK)	Continuous Auction LO	Continuous Auction
9:15 – 11:30	Continuous Auction (LO, MTL)			
11:30 – 13:00	Break			
13:00 – 14:30	Continuous Auction (LO,MTL)	Continuous Auction (LO, MTL, MAK, MOK)	Continuous Auction LO	Continuous Auction
14:30 – 14:45	Call Auction LO CE/CF ATC	Call Auction LO CE/CF ATC		Call Auction ATC
14:45 – 15:00	Put-through transactions	After-hours order matching		

THANK YOU!